

**Cecil County Board of REALTORS®**  
**One Brown Court, Elkton, Maryland 21921**

**CE Schedule until March 2012**

**Education Requirements - License Expiration Between January 1, 2012 and December 31, 2013 - Maryland Real Estate Commission**

Information copied from [dllr.state.md.us](http://dllr.state.md.us)

If your license expires **BETWEEN 1/1/2012 AND 12/31/2013**, hours needed are:

<b>RESIDENTIAL</b>		
<b>Your work status at time of renewal</b>	<b>Total #</b>	<b>Applicable Chart</b>
Residential Brokers, Branch Office Managers, Team Leaders	15	See <a href="#">CHART A</a>
All Other Residential Associate Brokers and Salespersons	15	See <a href="#">CHART B</a>
Residential Brokers, BOMs, Team Leaders <b>with graduate degree in Law or Real Estate</b>	13.5	See <a href="#">CHART A</a> (no electives)
All Other Residential Associate Brokers and Salespersons <b>with a graduate degree in Law or Real Estate</b>	7.5	See <a href="#">CHART E</a>

<b>COMMERCIAL</b>		
<b>Your work status at time of renewal</b>	<b>Total #</b>	<b>Applicable Chart</b>
Solely Commercial Brokers, Branch Office Managers, Team Leaders	15	See <a href="#">CHART C</a>
All Other Solely Commercial Associate Brokers and Salespersons	15	See <a href="#">CHART D</a>
Solely Commercial Brokers, BOM, Team Leaders <b>with graduate degree in Law or Real Estate</b>	13.5	See <a href="#">CHART C</a> (1.5 electives)
All Other Solely Commercial Associate Brokers and Salespersons <b>with a graduate degree in Law or Real Estate</b>	7.5	See <a href="#">CHART F</a>

For Charts C and D, go to [dllr.state.md.us](http://dllr.state.md.us) and click on the Education tab. Click on "Education Requirements>"

The schedules below show the number of hours and course content required to renew a Standard real estate license. Continuing education is completed during the term of the license and prior to submitting a renewal application. Licensees renewing on inactive status may postpone continuing education hours until reactivation, but must complete all hours due for each renewal period prior to submitting a reactivation application. **You must renew to remain inactive!**

**Education Requirements - License Expiration Between January 1, 2012 and December 31, 2013 - Chart A - Maryland Real Estate Commission**

**CHART A**

MREC Agency- Residential 3.0 (h)  
MREC Required Supervision 3.0 (i)  
Legislative 3.0 (a)  
Fair Housing 1.5 (c)  
MD Code of Ethics 3.0(d)  
1.5 Electives

**Education Requirements - License Expiration Between January 1, 2012 and December 31, 2013 - Chart B - Maryland Real Estate Commission****CHART B**

MREC Agency-Residential 3.0 (h)  
Legislative 3.0 (a)  
Fair Housing 1.5 (c)  
MD Code of Ethics 3.0 (d)  
4.5 Electives (no duplicates)

**Education Requirements - License Expiration Between January 1, 2012 and December 31, 2013 - Chart E - Maryland Real Estate Commission****CHART E**

MREC Agency-Residential 3.0 (h) for 2012 and 2013  
(Legislative 3.0 (a) for 2014 or 2015 )  
Fair Housing 1.5 (c)  
MD Code of Ethics 3.0 (d)

The schedules below show the number of hours and course content required to renew a Standard real estate license. Continuing education is completed during the term of the license and prior to submitting a renewal application. Licensees renewing on inactive status may postpone continuing education hours until reactivation, but must complete all hours due for each renewal period prior to submitting a reactivation application. **You must renew to remain inactive!**

**[What Every Licensee Should Know About Real Estate Continuing Education](#)**

The schedules below show the number of hours and course content required to renew a Standard real estate license. Continuing education is completed during the term of the license and prior to submitting a renewal application. Licensees renewing on inactive status may postpone continuing education hours until reactivation, but must complete all hours due for each renewal period prior to submitting a reactivation application. **You must renew to remain inactive!**

**[License Expiration Prior to October 2, 2008](#)**

**IF YOUR LICENSE EXPIRES ON OR AFTER 10/2/08, HOURS NEEDED ARE:**

- Residential (ALL LICENSEES): 15 hours including 3.0 legislative, 1.5 fair housing, 3.0 ethics (required classes)
- Commercial Designation (SOLELY - NO RESIDENTIAL BUSINESS): 15 hours including 3.0 legislative & 3.0 ethics (required classes)
- Licensees with a graduate degree in law or real estate from an accredited college or university (must supply documentation at audit): 7.5 hours (3.0 legislative, 3.0 Maryland ethics and 1.5 fair housing (residential); if solely commercial, 7.5 hours including 3.0 legislative 3.0 Maryland ethics and 1.5 elective) (required classes)

**Legislative topic (a), fair housing topic (c), and ethics topic (d) are required Maryland courses. The ethics course must include MD Code of Ethics, Flipping and Predatory Lending.**

**[Approved Maryland Education Providers](#)**

**If you hold a license in another state, hours may be considered toward your Maryland electives. To find out, fax the out-of-state CE course completion certificate(s) for approval at least 30 days prior to renewal to the Education Administrator, 410-333-0023; include your out-of-state license number as well as a return fax number. Sorry, "post-licensing" courses from other states are not recognized for Maryland CE.**

**The CCBOR Education Committee strives to provide a wide variety of courses, including all the required classes, on a frequent and convenient schedule at a fair price. Please let us know if you have suggestions of additional topics.**

**Please register me for the classes that I have "✓"ed. Three hour classes cost: \$25 for members of CCBOR and NCCBOR forty-eight or more hours in advance; \$30 for late registration or walk-ins. REALTORS® from other Boards \$35 in advance, or \$40 for late. Non-REALTORS® \$50 in advance or \$60 late registration. 1.5 hour classes cost half the cost of a three hour class.**

**The following is a list of the various topics of approval.**

- Topic (a)—Federal, State or Local Legislative Issues**
- Topic (b)—Antitrust Law**
- Topic (c)—Fair Housing Law**
- Topic (d)—Real estate ethics or professional standards**
- Topic (e)—Disclosure**
- Topic (f)—Professional Enhancement for Practicing Licensees**
- Topic (g)—Technology relating to real estate brokerage services**
- Topic (h)—Agency**
- Topic (i)---Supervision**

**Remember, if you are late for class you do not get any CE credit nor do you get a refund.**

**Tuesday, February 7**

- Short Sales, Foreclosures and REO Properties. Topic (f), 189-0704. Instructor: Peter Kirsh, Esq.** The Board's attorney will present this very informative course from 9 am-12 noon at the Board Office. We need to have at least 10 people registered by January 23 to proceed with this class.

**Tuesday, February 14 ♥**

- MD Code of Ethics including Flipping and Predatory Lending Practices. Topic (d), 184-0704, Instructor: Michael C. Johns.** 9 am-12 noon at the Board Office. This course fulfills the "Ethics" requirement for license renewal.
- MD CMA Requirements.** Topic (a). 183-0704. Instructor: Michael C. Johns. 1-2:30 pm at the Board Office.
- Fair Housing and the Real Estate Licensee.** Topic (c). 193-0704. Instructor: John A. Ford. This course will fulfill the "Fair Housing Law" requirement for license renewal. 2:45-4:15 pm at the Board Office.

**Thursday, March 8**

- 2008-11 Legal and Legislative Updates. Topic (a). 195-0704. Instructor: Michael C. Johns.** This class will fulfill the three hour Topic (a) requirement for license renewal. 9 am-12 noon at the Board Office.
- MD REC Agency—Residential. Topic (h). 190-0704. Instructor: Charles Kasky, Esq., VP of Legal Affairs at MAR.** 1-4 pm **This specific class is required to renew all MD Real Estate licenses (except strictly commercial) effective January 1, 2012. FREE to all CCBOR members whose 2012 dues are paid. (Advance registration required.)**

**Tuesday, March 20**

- MREC Required Supervision Course. Topic (i). 194-0704. . Instructor: Charles Kasky, Esq., VP of Legal Affairs at MAR.** 9 am-12 noon. **This specific class is required for all Brokers, Office Managers and Team Leaders to renew their MD Real Estate licenses effective January 1, 2012. All other licensees may use it as three hours of CE credit. FREE to all CCBOR members whose 2012 dues are paid. (Advance registration required.)**
- Real Estate Hot Topics. Topic (a). 185-0704. Instructor: Bill Standiford.** 1-2:30 pm at the Board Office.
- Equal Opportunity in Housing. Topic (c). Pending approval from the MD Real Estate Commission.** Instructor: John A. Ford. This course will fulfill the "Fair Housing Law" requirement for license renewal. 2:45-4:15 pm at the Board Office

**Thursday, March 22**

- Understanding Title and the Settlement Process. 192-0704, Topic (f).** Instructors: CC BOR Title Committee. This class will be presented as a Lunch & Learn. No cost to CCBOR members. Lunch begins at 11:30 am. Instruction time: 12 noon-1:30—strictly enforced. Register early, seating is limited.

**Remember, if you are late for class, you do not get any CE credit nor do you get a refund.**

**Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Maryland Real Estate License Number:** \_\_\_\_\_

Required by MD REC

**Billing Address:** \_\_\_\_\_

**Daytime telephone:** \_\_\_\_\_ **Total due:** \_\_\_\_\_

**MasterCard/Visa Card number:** \_\_\_\_\_

**Email address:** \_\_\_\_\_

**V-Code** \_\_\_\_\_

**Exp. Date:** \_\_\_\_\_

3 or 4 digit number on the reverse of your card.

**Signature:** \_\_\_\_\_

**Rev. 02-02.12**